



# Product Care North America Freight Policy

Version Control No. 1.2

Effective Date: September 17, 2018



## Introduction and Summary:

Sealed Air offers a range of freight options for valued customers. This document provides a comprehensive summary of the Standard Freight Policy for North America (including the U.S. and Canada).

For many of Sealed Air's products, Prepaid Freight is offered if certain requirements are met including (1) ordering a full truckload of product which fills a truck by volume or (2) ordering a minimum dollar amount of product at any one time. To help achieve dollar minimums to qualify for Prepaid Freight, Sealed Air allows certain options to combine products on a truck. Other services provided include pool trucks, drop shipments, customer pickups and expedited shipments, which provide our customers with a range of transportation options to suit individual needs.

This document summarizes Sealed Air's Freight Policy and is organized as follows:

	<b>Page</b>
<b>General Freight Terms for All Products</b>	<b>3 - 6</b>
<b>Customer Pickups</b>	<b>7</b>
<b>Expedited Orders</b>	<b>8</b>
<b>Drop Shipments</b>	<b>8</b>

# North America – General Freight Terms

## Freight Provisions NA (Utility)

Major Product Group	Product Type	Products	Freight Policy (Single Product Type)	Combinability Policy (Multiple Product Types)
UTILITY	Air Cellular Products	Bubble Wrap® Anti-static Bubble Wrap® Bubble Mask® Cold Seal® Bubble Wrap® Bubble Wrap® bags Anti-static Bubble Wrap® bags Cushionshield®	F.O.B. Destination (Prepaid) assuming Full Truckload (FTL) or: • Order of at least \$3,500	F.O.B. Destination (Prepaid) for all combined utility products orders that are:  Full Truckload or \$5,000 minimum
	Converted Paper	Custom Wrap™ Kushion Kraft®	F.O.B. Destination (Prepaid) assuming Full Truckload (FTL) or order of at least • \$2,500	
	Other Mailers	Jiffy® Utility Jiffy® Padded Jiffy® Padded Self Seal Jiffy® Rigi Bag Jiffy® ShurTuff™	F.O.B. Destination (Prepaid) assuming Full Truckload (FTL) or order of at least • \$2,500 for Jiffy® ShurTuff™ • \$5,000 for other Jiffy® products	
	Packaging Foam	Cell-Aire® Packaging Foam and Laminate Products QuickSilver™ Cellu-Mask™	F.O.B. Destination (Prepaid) assuming Full Truckload (FTL) or: • Order of at least \$3,500	
	Protective Bubble Mailers	Jiffylite® Mailers Jiffylite® White Mailers Jiffy® TuffGard® Mailers Jiffy® TuffGard® Extreme™ Mailers	F.O.B. Destination (Prepaid) assuming Full Truckload (FTL) or: • Order of at least \$5,000	

## Freight Provisions NA (Dense)

Major Product Group	Product Type	Products	Freight Policy (Single Product Type)	Combinability Policy (Multiple Product Types)
<b>DENSE</b>	Bubble Wrap IB	Bubble Wrap® IB Bubble Wrap® IB Expressions NewAir I.B.®	F.O.B. Mil (Customer Paid)	F.O.B. Destination (Prepaid) for combined orders of utility and dense products:  Full Truckload or  \$3,000 minimum utility + 1 pallet of a dense product
	Fill Air Inflatables	Fill-Air Cyclone® Fill-Air Extreme® Select Packaging Film Fill-Air Extreme Efficiency® Select Packaging Film Fill-Air Extreme® AirWrap Packaging Film Fill-Air® Flow, Fill-Air® RF Bags Wonderfil™ Film	F.O.B. Destination (Prepaid) for orders with at least • 1 Pallet quantity	
	Rapid Fill Automated	Rapid Fill® RF Bags	F.O.B. Mil (Customer Paid)	
	Paper Systems	TigerPad® Paper Material FasFil® Fanfold Paper Material	F.O.B. Mil (Customer Paid)	Must be in-stock and shipping from same plant as utility products to meet utility (\$3,000) + dense (1 pallet) minimum for utility + dense combinability rule.

## Freight Provisions NA (Instapak)

Major Product Group	Product Type	Products	Freight Policy (Single Product Type)	Combinability Policy (Multiple Product Types)
INSTAPAK	Instapak Chemical	All Instapak "A" & "B" components	F.O.B. Mil (Customer Paid)	Not Applicable
		Instapak Simple® Components	F.O.B. Destination (Prepaid) for orders into distributor stock of at least • 1 Pallet quantity	
	Instapak Equipment		F.O.B. Mil (Customer Paid)	
	Instapak Film	Instapak® Packaging Films Instapak® Simply Film® Packaging Film Instamate® Packaging Film DuraMate™ Packaging Film PTYA Packaging Film Instapacker® Tabletop Packaging Film SpeedyPacker® Packaging Film iMold® Packaging Film	F.O.B. Destination (Prepaid) for orders into distributor stock of at least • 1 Pallet quantity of the same family of film	
	Instapak Other	Instapak Molding components and other accessories	F.O.B. Mil (Customer Paid)	
	Instapak Quick	Instapak Quick® Instapak Quick® RT Instapak Quick Tuff® RT	F.O.B. Destination (Prepaid) for orders of at least 30 cartons quantity	
	Instapak Service	Instapak Parts	F.O.B. Mil (Customer Paid)	

# North America – General Freight Terms

## Freight Provisions NA (Other)

Major Product Group	Product Type	Products	Freight Policy (Single Product Type)	Combinability Policy (Multiple Product Types)
OTHER	Automated Mailer Solutions	FloWrap® PriorityWrap® Rapid Fill®	F.O.B. Mil (Customer Paid)	Not Applicable
	Korrvu	Korrvu® Suspension & Retention Products	F.O.B. Destination (Prepaid)	
	Other Paper Systems	TigerFill® Paper Material	F.O.B. Mil (Customer Paid)	
	Specialty Foam	Stratocell® Foam Products Ethafoam® Foam Products Cellu-Cushion® Foam Products Whisper® Foam Products	F.O.B. Destination (Prepaid) assuming Full Truckload (FTL)	
	Converted Paper	TempGuard® Macerated Pads	F.O.B. Mil (Customer Paid)	Any combination of shrink products > 1,000 lbs [shipping from same plant, same day] will ship F.O.B. Destination (Prepaid)
	Shrink Films	Cryovac® Films Cryovac® CT Films CorTuff® Films OPTI® Films	F.O.B. Destination (Prepaid)	
	Cartoning Film	StealthWrap™	F.O.B. Destination (Prepaid) Minimum Quantity: • 1 Pallet layer	Not Applicable

# Customer Pickups

Sealed Air provides the option for customer pickup of in-stock products at the listed facilities. Customers are asked to schedule pickups with our customer service representatives. Orders must meet minimum requirements and be picked up within 24 hours of the confirmed date.

If orders are not picked up within 24 hours, Sealed Air reserves the right to ship at customer's expense or suspend pickup privileges for repeated instances.

1112 - Lenoir, NC	1125-Holyoke, MA	1145 - Fort Worth, TX
1115 - Danbury, CT	1126 - Hudson, NC	1147 - Hodgkins, IL
1120 - Chula Vista, CA	1129 - Mayhill, NJ	1183 - Louisville, KY
1122 - Madera, CA	1136 - Wilmington, MA	1192 - Renton, WA
1123 Grand Prairie, TX	1144 - City of Industry, CA	1206 - Brampton, CA
1124 - Hanover, PA		



# Expedited Shipments Drop Shipments

## Expedited Orders

Customer requests to expedite an order of material (defined as an order for shipment inside lead time) are subject to a \$500 expedite fee for all products. Sealed Air encourages customers to order for delivery at standard lead times to avoid this fee. Any waivers to this fee will be handled by exception only and require SEE Sales VP Approval.

## Drop-Ship Service

Sealed Air offers a drop-ship service that will deliver products directly to end users on behalf of channel partners. These orders will be shipped according to the General Freight Terms for All Products (pages 3 – 6). Channel partners interested in this option should contact a Sealed Air sales representative.



