

systems advantage



## **Machines**

Automated Packaging Systems, Inc. is the bagging industry leader, with multiple patents and a global reputation for quality.

#### Innovation

Whether a stand-alone unit, fully integrated packaging solution, or on-demand protective packaging system, every Autobag®, SidePouch® and AirPouch® machine we build is engineered for high productivity and operating efficiency. State-of-the-art technologies include our operatorfriendly AutoTouch™ user interface, world-class sealing systems and control packages, DeviceNet integration, and Ethernet communications capabilities. A modular e-box, on-board diagnostics, and simple Replace-n-Repair™ components maximize uptime.

#### Reliability and Uptime

Our systems set the benchmark for quality in bag packaging, with baggers that run reliably many years after installation. Our engineering is enhanced by decades of experience in serving customers of all sizes, in nearly every industry, and around the globe. Our machines undergo comprehensive testing and rigorous inspection to ensure every system is built for long life and peak performance.

## **Custom Engineering** and Integration

Automated Packaging Systems offers a complete line of printers, infeeds and accessories for high productivity environments. Our fully integrated bagging systems range from simple tabletop models to semi- and fully-automatic systems involving weighing, counting, conveying, kitting and printing. We also have a dedicated team of engineers that will design and manufacture custom engineered packaging systems for unique requirements.

#### Value

Customers who use Autobag and SidePouch machines and materials typically realize a return on investment of less than a year. In case study after case study, customers experience everything from reduction in labor costs to increased productivity and capacity, resulting in better profitability.







Autobag®

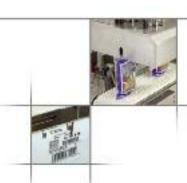
AB 180 Print-n-Pack™

System

Autobag<sup>®</sup> PS 125 OneStep™

Tabletop Bagger





## **Materials**

Automated Packaging Systems, Inc. was the original inventor of the pre-opened bags-on-a-roll concept more than 50 years ago. We patented our design in 1967 and named it Autobag®. Today, we have more manufacturing capacity than all of our competitors combined.

#### System-Matched, **Guaranteed to Run**

We manufacture our own packaging materials to rigid tolerance standards that exceed those established by the Flexible Packaging Association (FPA). Our Quality Management System processes are certified to ISO 9001:20081.

#### Largest Supply of **Bag Types and Features**

We maintain over 100 million bags in stock for a wide range of applications. From basic polyethylene films to high-barrier, co-extruded materials, we manufacture bags made for packaging food, medical/pharmaceutical, mail order fulfillment, mil spec, anti-static, scratch resistance and more. We also manufacture custom bags with special printing and conversion options, including reclosable zippers, resealable flaps, stand-up pouches, tamper-evident perforations, compartments, hanger holes and more.

#### Void-fill and **Protective Packaging**

Our AirPouch Division manufactures high-quality void-fill and protective packaging materials. AirPouch EZ-Tear™ pillows and AirPouch FastWrap™ block-and-brace tubes are the only products to feature our patented EZ-Tear™ Perforations, which require 83% less effort to pull and separate than competitive brands.

AirPouch EZ-Tear pillows offer a clean alternative to paper and EPS peanut packing. AirPouch FastWrap cushioning bubbles feature our patent-pending, channel-filled design for improved product protection. FastWrap block-and-brace tubes are ideal for reducing product movement inside the box during shipping.

#### **Graphic Design Support**

Our in-house graphics, design and imaging department assists customers in creating custom bag art for printing in up to 10 colors. Our expertise in printing on multiple materials ensures that your artwork is produced to the highest standards in the flexographic printing industry.

#### EarthAware™ Biodegradable\* and Recycled Films

Our EarthAware™ line of bag and protective packaging products retain their durability and performance properties while promoting sustainability and producing less waste than comparable products.

\*Biodegradable distinction not available in all states.







## systems approach to page



## **Services**

Automated Packaging Systems, Inc. is committed to providing our customers with world-class service. All of our representatives are factory trained for the best customer support possible.

#### **Customer Service**

Our Customer Service Center is staffed with highly-qualified, experienced representatives. We offer regionalized support teams dedicated to understanding each customer's unique business requirements. Each team member is equipped with ongoing technical and business skills training, and is empowered and committed to providing fast, friendly and knowledgeable customer care.

## Technical and Field Service Support

From general machine operating functions to diagnosing and correcting problems, Technical Phone Support is available to help ensure your system continues to operate at peak performance. When on-site service

is required, our team of factory-direct Field Service Engineers is the largest in the industry, and can usually respond within 24 hours.

#### **Spare Parts**

Downtime can cost your business hundreds of dollars per hour.

Maintaining an inventory of spare parts on-hand helps prevent valuable lost production time. At Automated Packaging Systems, we take standard spare parts and bundle them into convenient, ready-made kits, so you have everything you need to support on-site service and preventive maintenance requirements.

#### **More Services**

The Factory Service Center offers cost-effective repair-and-return services and machine reconditioning. All work is performed by our experienced technicians using genuine Autobag and SidePouch parts.

Our **Applications Analysts** are dedicated to testing, specifying and recommending bag packaging solutions for our customers – at no charge!

Advanced Customer Training classes give customers the critical skills necessary to perform basic repairs, maintenance and operating functions with confidence and efficiency. On-site training is also available by request.





## ckaging





## Systems Advantage™

# the **total** systems approach to **packaging**

At Automated Packaging Systems, our commitment to providing a **Total Systems Approach to Packaging** means that our customers enjoy the convenience and dependability of a single-source solution for all of their bag packaging needs. From in-house engineering to stock and custom bags to a worldwide service support network, nobody can bring the depth of products and services that we can.

The Systems Advantage™ Program

combines machines, materials and services into comprehensive solution designed to provide superior packaging performance and maximum value – and is available exclusively to customers using genuine Autobag® and SidePouch® bags. Systems Advantage Members are rewarded with a variety of preferred services and incentives tailored to suit their specific needs.

Like any good rewards program, Systems Advantage offers incentives on the items our customers use every day, and benefits grow as the business grows.

Ask your Automated Packaging Systems representative for details about the program that's right for your business.

Visit

### www.autobag.com/systemsadvantage

for more information.

machines materials service

advantage



## Our Commitment to Excellence

Automated Packaging Systems has designed and manufactured bag packaging systems since 1962, and is the original inventor of Autobag® bagging machines and pre-opened bags-on-a-roll. Today, we are the only company manufacturing genuine Autobag brand bags, SidePouch® specialty bags, AirPouch® void-fill and protective packaging, in-house custom engineered packaging systems, and a full line of bag packaging infeeds and accessories. With over 30,000 machines in operation around the globe, our products are recognized for providing world-class packaging performance.

## Our Commitment to Reliability

At Automated Packaging Systems, we partner with our customers, taking time to understand their key issues and requirements. Then, we deliver a highly reliable packaging solution that reduces costs and increases productivity. Plus, we back all our solutions with the industry's largest, worldwide, factory-direct service network.

## Our Commitment to Quality

Automated Packaging Systems'
Quality Policy is to manufacture
bagging products that meet the
highest quality standards and conform
to our customers' requirements. Our
Quality Management System is
certified to ISO 9001:2008¹, meaning
our customers can rely on us to
provide a consistent level of quality
that measures up to the world's most
widely accepted management system.









The use of the ® or ™ symbol indicates that Automated Packaging Systems, Inc. has registered or is otherwise claiming trademark rights in the United States. These marks may also be registered in other countries and common law rights may apply in countries where such rights are recognized.



World Headquarters Automated Packaging Systems, Inc. 10175 Philipp Parkway Streetsboro, Ohio 44241

330-342-2000 888-288-6224 US Toll Free 330-342-2400 Fax

Bagging Systems & Products www.autobag.com

AirPouch Protective Packaging Division www.airpouch.com Machinery Manufacturing Streetsboro, Ohio

Plastics Manufacturing Bedford, Ohio¹ Garfield Heights, Ohio¹ Streetsboro, Ohio Keyser, West Virginia¹ Malvern, United Kingdom¹ Mumbai, India European Headquarters Malvern, United Kingdom 44 1684 891 400 Brussels, Belgium

32 2 7253100 Lyon, France 33 4 72 15 86 50 Braunschweig, Germany 49 531 26305-0 Siedlice, Poland 487 71 301 71 83 Asian Headquarters Bangkok, Thailand 66 840 335 432 Automated Packaging Systems Japan Shiki, Saitama 81 48 485-5225

Kris Automated Packaging Systems Mumbai, India 91 22 6774 2222